

2020 ANNUAL REPORT



The Arc

Monroe
New York

Furthering Opportunities for Independence



The Arc of Monroe has been providing services to over 1500 people with intellectual and/or developmental disabilities throughout Monroe County for over 60 years.

Day Habilitation

Ballantyne Day Services
Community Arts Connection
Fairport Day Services
James V.C. and Anita Lambert Enrichment Campus
Community Connections
Community Exploration
Silver Lining

Employment Readiness Services

Adult Project SEARCH®
ArcWorks
Culinary Career Prep
LifePrep@Naz
MCC Experience
SELF @ The Strong

Residential

30 residences
throughout
Monroe County

Supported Employment

Job Path
Employment Training Program (ETP)
Community Work-Based Assessment
Work Readiness
Community Work Experience

Youth & Family Services

Family Reimbursement
Health Homes Care Management
Behavior Management
Roc Your Flight
Community Habilitation
Respite / Recreation
Self Direction

Health Services

Occupational Therapy
Physical Therapy
Social Work
Psychiatry
Nutrition
Behavior Intervention
Speech Pathology





Tracy Petrichick



Carol Anne DeMoulin

From many perspectives, 2020 was a year like no other, across the country, in New York State, in our community and here at The Arc of Monroe. Despite the challenges of Covid-19, The Arc of Monroe and The Arc Foundation of Monroe proved to be adaptable and persevered with marked accomplishments.

From the beginning of the pandemic, we kept our residential services at all of our houses fully operational, with safety guidelines and staffing in place. We didn't skip a beat to continue our programs and services to people we support who were confined to staying at home and learned quickly the meaning of the words "working remotely" and "virtual meetings." We were able to offer Telehealth services to people so they could continue to receive Arc health services, like occupational therapy, physical therapy, speech, and counseling. ArcWorks, our manufacturing facility, was able to remain fully operational, and was even tasked to help with products related to Covid testing and vaccines.

From a financial perspective, we were able to counter the loss of revenue by securing funding for the costs associated with pandemic-related needs like PPE, staffing, and technology needed for those we support to stay virtually connected to their loved ones and services.

The Arc Foundation of Monroe had a successful year as well. During 2020, we received generous grants from several foundations (Mother Cabrini Health Foundation, Golisano Foundation, the United Way, the Konar Foundation, and JM McDonald Foundation) to help us through these difficult times, and our donors were as supportive as could be. We were able to hold our Day of Champions Golf Tournament, our Sporting Clays event and a "re-imagined" A Toast to The Arc at 6 unique venues of 50 or less guests in early October. And, we launched "Sibley's Christmas Adventure," a children's book written by Don Alhart. It was a beautiful way to bring cheer and nostalgia to the holiday season.

In December, we bid farewell and happy retirement to longtime Arc of Monroe CEO Barbara Wale, and Tracy Petrichick, The Arc's CFO took on additional responsibilities as Acting CEO during the search for this important role. We are grateful for the incredible support we have received, and we look forward to renewal and growth in 2021 so people of all abilities can reach their fullest potentials.

With gratitude,
Carol Anne DeMoulin, Executive Director, The Arc Foundation of Monroe
Tracy Petrichick, CFO and Acting CEO, The Arc of Monroe

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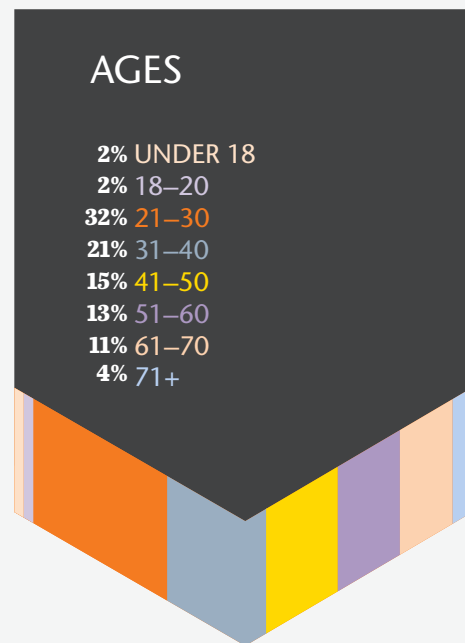
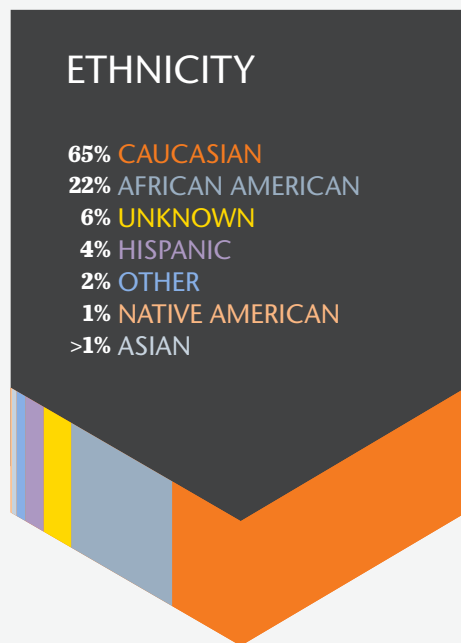
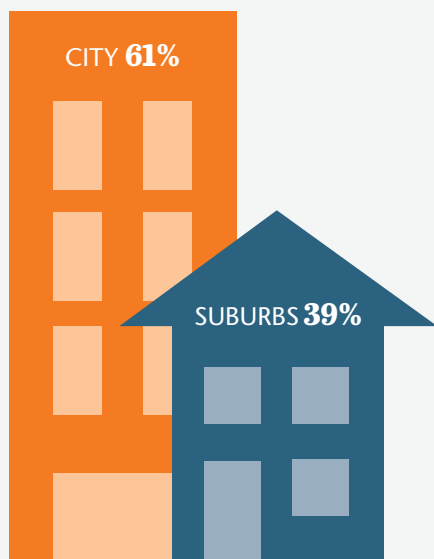
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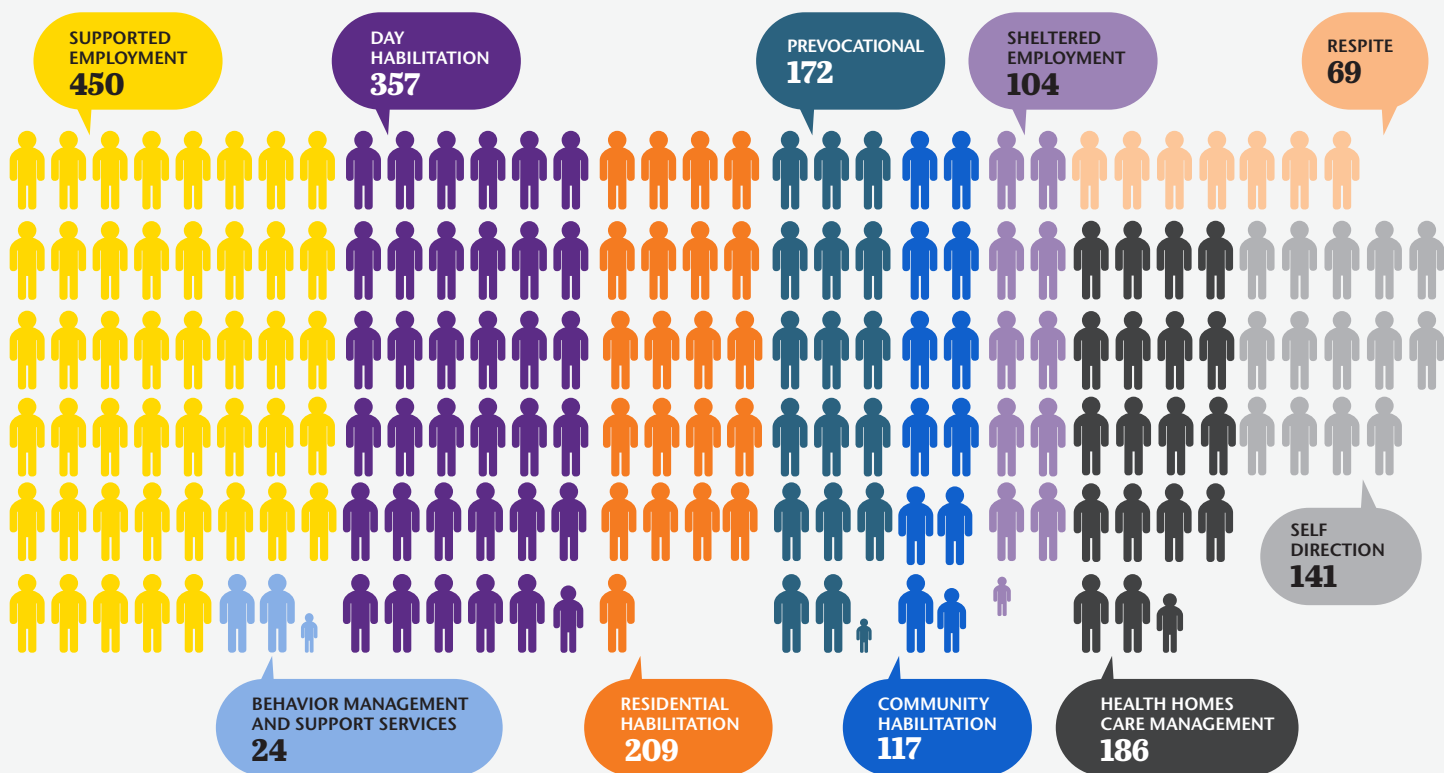
2020 Facts & Figures

Distribution



Types of service

IN 2020, WE PROVIDED SERVICES TO **1521** PEOPLE*.



*308 received multiple services

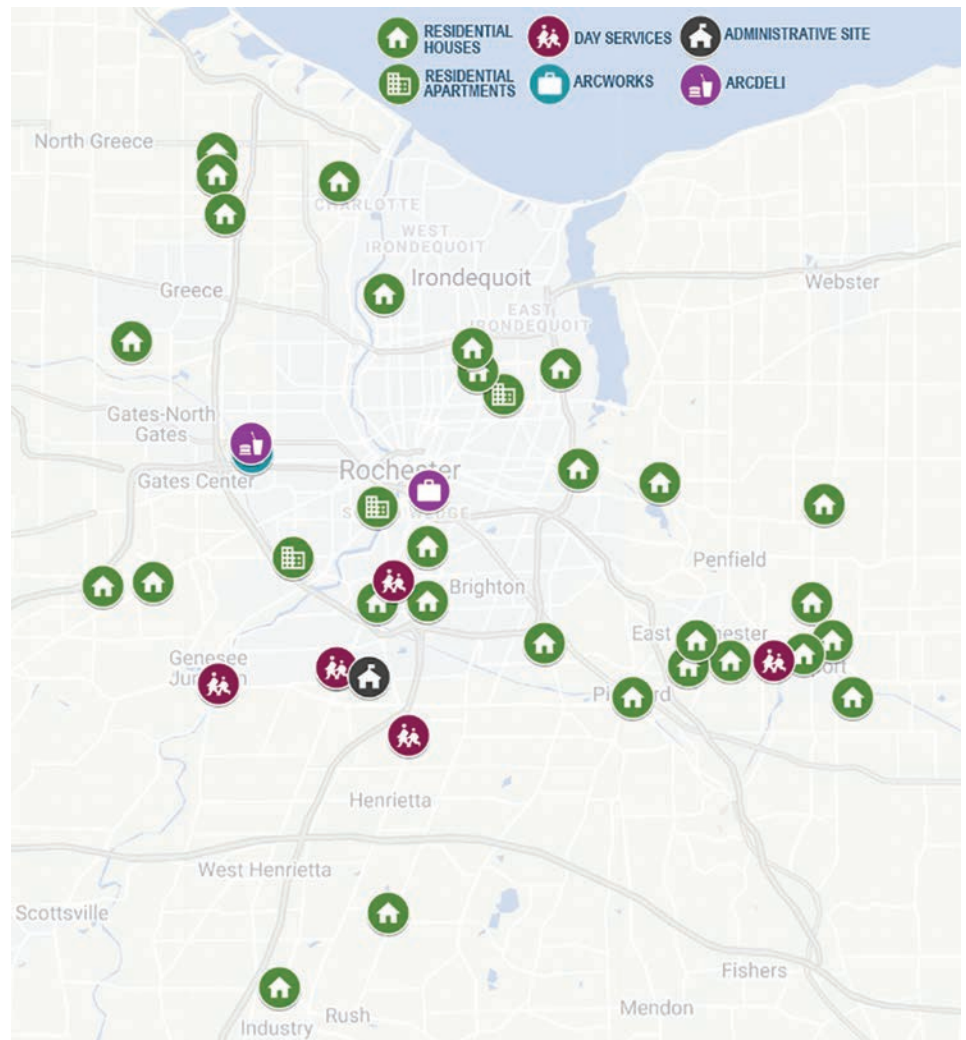
Revenue

MEDICAID	\$36,445,066
USER FEES	2,374,451
CONTRACT REVENUE	2,358,018
GOVERNMENT GRANTS	1,732,049
FEES FOR SERVICE	1,002,738
OTHER	1,757,692
TOTAL	\$45,670,014

Expenses

SALARIES & FRINGE	\$31,743,621
OTHER PROGRAM EXPENSES	7,130,392
ADMIN	4,746,546
TOTAL	\$43,620,559

Locations



Thank you to our generous donors!

Visit arcmonroe.org/2020annualreport to see the online version of the 2020 annual report that includes a list of our generous 2020 donors.

FUNDRAISING EVENTS

The Arc Foundation of Monroe **Sporting Clays** TOURNAMENT



We were thankful to have the opportunity to enjoy the great outdoors at our annual Sporting Clays last spring. The tournament hosted 76 people and raised over \$19,000 in support of our mission.

This year's Sporting Clays Tournament is **Tuesday, May 11, 2021** at Rochester Brooks International Trap & Skeet Club.



The Arc Foundation of Monroe **Day of Champions** GOLF TOURNAMENT

Our 2020 Day of Champions Golf Tournament was held on a beautiful sunny day, where 108 people played 18 holes of golf and celebrated the people we support as champions. This event raised over \$44,000 in support of our mission.

This year's Day of Champions Golf Tournament is **Monday, June 28th, 2021** at Penfield Country Club.

We were pleased to find a way to safely host our annual Toast to The Arc, where more than 250 people gathered in groups of 50 or less at six different locations. This event raised over \$114,000 in support of our mission.



This year's A Toast to The Arc is tentatively scheduled for **September 11, 2021**, at the Joseph A. Floreano Riverside Convention Center.

If we are not able to host there due to Covid-19, we will host a similar event as last year at various locations.



This year's **new event**, the Run, Roll & Stroll, will be held in **October of 2021**, at a location to be determined.

This will include a 5K and also an option for a shorter distance. Everyone is welcome to participate in whatever manner they choose... run, roll, or stroll.

Leadership Giving:

STEVE & DEBBIE CHARTRAND SCHOLARSHIP FUND

The Steve & Debbie Chartrand Scholarship Fund was established in 2015 to honor the retirement of Steve Chartrand, long-time Arc Foundation CEO. This endowment fund provides educational opportunities for The Arc of Monroe staff who are interested in furthering their career in the field of developmental disabilities. In 2020, The Arc of Monroe dedicated The Chartrand Training Center in honor of Steve & Debbie Chartrand, outfitted with 20 brand new mini laptops and a state-of-the-art smart board.



*For information
about ways to give,
visit [arcmonroe.org/
foundation](http://arcmonroe.org/foundation)*



Legacy Giving:

THE TIM ROTHSCHILD LEGACY SOCIETY

The Tim Rothschild Legacy Society was established in 2011 in memory of Tim Rothschild, an individual The Arc supported through many programs and who lived in the Arc's residential home in Penfield. Tim was known for his generous spirit and concern for others, and when he passed away he made the largest legacy gift in the history of the Foundation.

Annual Giving:

THE HEILBRONNER SOCIETY

The Heilbronner Society was established in 2013 to honor donors who commit annually to support the Foundation. The Society is named after long-time supporters, Warren and Joyce Heilbronner, and their outstanding commitment to The Arc of Monroe. It recognizes individuals who make a pledge of \$250 or more over four consecutive years.



MISSION

To create an inclusive society where the people we support may live truly integrated lives and reach their full potential as a part of our community.

VISION

A progressive community that welcomes diversity, fosters meaningful relationships, and cultivates a life of fulfillment for those we support.